

Salesforce

Exam Questions Sharing-and-Visibility-Designer

Salesforce Certified Sharing and Visibility Designer (SP19)



NEW QUESTION 1

Universal Containers would like to restrict users' access to export reports. What option supports this requirement?

- A. Remove the "Report Manager" user permission.
- B. Remove the Export button from the report page layout.
- C. Remove "Allow Export" on the report folder settings.
- D. Remove the "Export Reports" profile permission.

Answer: D

NEW QUESTION 2

Universal Containers has a private sharing model on Accounts. Apex Managed Sharing is required to share certain account records with all users who are assigned to a specific Role in the Role Hierarchy. What should be the recommended way for the Architect to implement this?

- A. Create an AccountShare record associated to a public group containing the Users in the Role.
- B. Create an AccountShare record associated to each user who is assigned to the Role.
- C. Create an AccountShare record associated to the required Role.
- D. Create an AccountShare record associated to a public group containing the Role.

Answer: A

NEW QUESTION 3

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities

Answer: CDE

NEW QUESTION 4

Universal Containers has a global 24x7 Salesforce.com implementation that supports Sales, Services, Order Management, and various other parts of their business. They have a nested territory hierarchy, 10,000 sales users, and 20,000 support agents. Territory changes happen daily. The demand for new applications and changes to the platform is high and they follow an agile development methodology and deliver new releases every two weeks on the platform. What Salesforce.com feature would help the system recover from a maintenance restart on Salesforce.com servers?

- A. Enable Granular Locking on the system.
- B. Enable Deferred Sharing Rule recalculation.
- C. Enable Parallel Sharing Rule recalculation.
- D. Enable Filter -Based Opportunity Territory Assignment.

Answer: B

NEW QUESTION 5

Which two options are available to share a Report or Dashboard folder with other users in the Organization? Choose 2 answers

- A. Profiles
- B. Public Groups
- C. Roles
- D. Teams

Answer: BC

NEW QUESTION 6

Universal Containers (UC) service reps are assigned to a profile which has "View All" in Case object.. To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider? Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

Answer: A

NEW QUESTION 7

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the .. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

Answer: B

NEW QUESTION 8

By Viewer Access you can see the data in a report or dashboard, but you can't make any changes, except by cloning it into a new report or dashboard.

- A. True
- B. False

Answer: A

NEW QUESTION 9

Universal Containers has set Partners users who will see records owned by partner users in roles below them in the hierarchy of which roles?

- A. Executive, Manager, and User

Answer: A

NEW QUESTION 10

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Customer Community

Answer: C

NEW QUESTION 10

Universal Containers has a set of Account Management users that should only see Accounts once the Account becomes a customer. The Type field on the Account identifies whether the Account is a Prospect, Customer, Partner or Other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for Accounts? Choose 2 answers.

- A. Institute a process that calls for the Account Manager to be added to the Account Team once the Account becomes a customer.
- B. Create an Account Sharing Rule that shares all Accounts owned by Sales to be shared with Account Management roles and subordinates.
- C. Create a Public List View, where Accounts of Type Customer are included and share the List view with the Account Management public group.
- D. Create a Criteria-based Sharing rule that shares the Account to the Account Management Group when the Type is Customer.

Answer: AD

NEW QUESTION 11

Universal Containers is designing a new community using the Customer Community license type. They would like to have the users complete survey questions through the community interface and store the responses in a Custom Object that has a lookup to the account object. Any internal user who has access to the account should be able to see all survey responses. All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies. What are the correct security settings to achieve this?

- A. Set all Organization-Wide Default settings to be "Public Read/Write" for both internal and external users.
- B. Set all Organization-Wide Default security to be "Private" for both internal and external users and use Sharing Rules to grant the desired access
- C. Set all Organization-Wide Default security to be "Public Read/Write" for internal users and "Private" for external users.
- D. Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

Answer: B

NEW QUESTION 13

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Create a specific Sharing Reason for the custom object.
- B. Use "runAS" system method in Apex classes to enforce record visibility.
- C. Create a new record in _Share object with RowCause "Manual"
- D. Use "With Sharing" keyword to make sure record visibility will be considered

Answer: A

NEW QUESTION 16

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

- A. The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B. The Invoice Line Item Object should have a Lookup to the Invoice Object
- C. The Invoice Object should have an inner join to the Invoice Line Item Object
- D. The Invoice Line Item Object should have a Master-Detail to the Invoice Object

Answer: D

NEW QUESTION 17

The Finance team at Universal Containers usually does not need access to Account and Contract records A .. given Opportunity access for a big deal to help with tax calculation. She can now also access Account and C..

Which two reasons could be causing this issue? Choose 2 answers

- A. Contact records can be accessed due to implicit sharing from Account.
- B. Account records can be accessed due to implicit sharing from Opportunity.
- C. Contact records can be accessed due to implicit sharing from Opportunity.
- D. Account records can be access due to role hierarchy.

Answer: AB

NEW QUESTION 20

To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These casts should be visible only to the support rep who owns the case and the marketing consultants.

Which recommendation should a Salesforce architect give to allow this scenario?

- A. Case organization-wide default Private and Account Team with Read/Edit permission.
- B. Case organization-wide default Public Read Only and Case Team with Read permission.
- C. Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.
- D. Case organization wide default Private and Case Team with Read/Edit permission.

Answer: D

NEW QUESTION 22

Universal Containers (UC) has implemented Customer Community with customer community license for .. any record owned by its customers should be accessible by UC users in the customer support role.

How can an Architect configure the system to support the requirements?

- A. Sharing Set
- B. Share Group
- C. Apex Sharing
- D. Sharing Rule

Answer: B

NEW QUESTION 23

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

Answer: B

NEW QUESTION 24

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private.

What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

Answer: C

NEW QUESTION 26

Universal Containers (UC) uses a custom Visualforce page to display shipment tracking information (custom object, private OWD) to field manager and agents. The IT team wants to make sure that users have access to only the information that is allowed.

Which Apex method must be used to make sure only allowed fields are shown to the users'

- A. isReadable()
- B. isShowable()
- C. isAccessible()
- D. isViewable()

Answer: C

NEW QUESTION 29

Universal Containers wants to store Payment Term Details on the Account object, but the fields should only be visible on certain record types and for certain user profiles.

How can a System Administrator quickly determine which user profiles, page layouts, and record types include certain fields?

- A. Log in as each user profile and view the Account Page Layouts.
- B. Use the Field Accessibility Viewer for the fields in question
- C. Universally require the field at the field level.
- D. Click the Field-Level Security for the field on each Profile.

Answer: B

NEW QUESTION 34

What feature in Salesforce is needed to restrict access to a custom object that has Public Read/Write access?

- A. Role Hierarchy
- B. Record Type
- C. Page Layout
- D. Profile

Answer: D

NEW QUESTION 36

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC.. only edited/reassigned by the lead owner. What organization-wide default (OWD) approach should be recommended to help UC implement these ..

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Public Read Only/Transfer OWD on Lead
- C. Implement a private OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

Answer: A

NEW QUESTION 41

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.
- B. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.
- C. Grant Super User access to the Lead Agents as part of the Community user setup.
- D. Create a Sharing Rule to share opportunities to the owner's manager's role and below.

Answer: C

NEW QUESTION 45

Which of the following is used to encrypt a variety of widely used standard fields, along with some custom fields and many kinds of files.

- A. Shield Encryption.

Answer: A

NEW QUESTION 46

Universal Containers' organization wide-defaults model is private for the Account object. A sales repeats to opportunity records. Which level of access will the sales rep have to the related account record?

- A. No access
- B. Read/Create/Edit access
- C. Read/Create access
- D. Read-only access

Answer: D

NEW QUESTION 50

Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

- A. The user encounters an error while saving the record
- B. The field is automatically removed from the page
- C. The output field is visible to user
- D. The user is able to enter a value into the phone field

Answer: B

NEW QUESTION 53

Which three areas should the Architect review in order to increase performance of "Record Access" and "Sharing" calculations?
Choose 3 answers.

- A. Custom Object data, to ensure that no Account has more than 10,000 Custom Objects that look up to it.
- B. Opportunity data, to ensure that no Account has more than 10,000 Opportunity records that are related to it.
- C. Record ownership, to ensure that no user owns more than 10,000 Object records in the system.
- D. Apex Managed Sharing triggers, to ensure that no trigger is querying more than 10,000 Object records.

Answer: ABC

NEW QUESTION 58

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

Answer: AC

NEW QUESTION 61

After testing and deploying a new trigger that creates a related order when a opportunity is closed, the Architect begins receiving complaints of permission error messages appearing when closing an opportunity.
How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Order object.
- C. The trigger handlers class does not use any sharing keywords and the user does not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the order related to the opportunity.

Answer: D

NEW QUESTION 64

In order to comply with regulatory requirements, Universal Health must encrypt all Personally Identifiable Information (PII), both while it is being transmitted over the network and while it is at rest. Universal Health has completed a data audit and has determined that 12 fields on the contact record can contain PII, including the contact name and several other standard fields. Universal Health would like the fields to remain accessible in Salesforce. Which two options does Universal Health have to maintain compliance?
Choose 2 answers.

- A. Implement a custom Apex trigger to automatically encrypt the PII data using the Apex Crypto Class.
- B. Update the field type of each of the 12 fields to "Text (Encrypted)" so that they are encrypted at rest.
- C. Enable Salesforce Platform Encryption and select the 12 contact fields to be encrypted.
- D. Use an external, third party encryption service to encrypt PII before it enters Salesforce.

Answer: BC

NEW QUESTION 68

Universal Containers has implemented a community for its customers using the Customer Community sense type. They have implemented a custom object to store service requests that has a look up to the account record. The Organization Wide Default External Access for the service request object is set to Private. Universal Containers wants their customers to be able to see service requests for their account through the community. Customers should not see service requests for other accounts. What Salesforce feature can the Architect use to implement this?

- A. Use manual sharing to share the service requests manually when a new community user is added.
- B. Use a Sharing Set to share service requests related to the account based on the community user's profile.
- C. Use a Sharing Rule to share service requests to the community user based on their role.
- D. Use Apex Managed Sharing to share service requests related to the account to the appropriate community users.

Answer: B

NEW QUESTION 70

Universal Containers would like to track defects within Salesforce. A defect need to have the following fields:

- Severity
- Type
- Status
- Description

There will be multiple Defects related to the standard Case object. Defects will be assigned to different owners which will often be different to the Case owner. Which option should the Architect choose to meet the requirement?

- A. Create a relationship between the standard defect object and the standard case object.
- B. Create a custom object for defects and relate it to cases using lookup
- C. Create all defect fields on the case object to track the defect and lookup.
- D. Create a custom object for defects and relate it to cases using master-detail

Answer: B

NEW QUESTION 71

Universal Containers has a requirement to share Accounts automatically to the users at a field office. They currently have the following setup in their environment:

- Accounts are set to Private in the Org-Wide Default.
- The field office is specified by a lookup in the Account object.
- There are 400 field offices.
- The users in each field office are managed using public groups.

Based upon a lookup relationship field on the Account, how should the Architect meet this requirement?

- A. Use Manual Sharing to share the Account with the appropriate field office.
- B. Use Account Teams to share the Account with the appropriate field office.
- C. Use Programmatic Sharing to share the Account with the appropriate field office.
- D. Use Criteria-Based Sharing to share the Account with the appropriate field office.

Answer: C

NEW QUESTION 72

Which features does Salesforce provide for restricting login access to the application? Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

Answer: AD

NEW QUESTION 73

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.
- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.
- D. The record owner and all internal users.

Answer: A

NEW QUESTION 76

Universal Containers (UC) tuned off the Customer User Visibility feature in its Customer Community. What community functionality is expected by having the Customer User Visibility tuned off?

- A. Creating new Customer community users.
- B. Updating their user profile.
- C. Searching for other external users.
- D. Search for internal users.

Answer: C

NEW QUESTION 77

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