



Salesforce

Exam Questions Sharing-and-Visibility-Architect

Salesforce Certified Sharing and Visibility Architect (SU23)

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NEW QUESTION 1

Users at Universal Containers are complaining that a field has disappeared from the Account page after last weekend's deployment. The page layout did not change with this deployment.

How should the admin troubleshoot this issue?

- A. Run a Who Sees What report, filtering on Account.
- B. Log in as 3 user and check several accounts to isolate the problem records.
- C. View Field Accessibility in the Object Manager.

Answer: C

Explanation:

If a field disappears from the Account page, the likely cause is that its visibility has been restricted through Field-Level Security (FLS) or a related profile/permission set update. Using Field Accessibility in Object Manager allows the admin to review and troubleshoot field permissions across profiles.

? Option A: A "Who Sees What" report is used for record visibility, not field visibility.

? Option B: Logging in as a user might help confirm the issue but doesn't provide insights into why the field is missing.

? Option C (Correct): Field Accessibility offers a comprehensive view of field-level security for troubleshooting.

References:

? Field Accessibility

NEW QUESTION 2

Universal Containers (UC) operates worldwide, with offices in more than 100 regions in 10 different countries, and has established a very complex Role Hierarchy to control data visibility. In the new fiscal year, UC is planning to reorganize the roles and reassign account owners.

Which feature should an architect recommend to avoid problems with this operation?

- A. Partition data using Divisions
- B. Skinny table
- C. Deferred Sharing Recalculation

Answer: C

Explanation:

When performing large-scale changes, such as reorganizing roles or reassigning ownership, recalculating sharing rules can be resource-intensive and may affect performance. Deferred Sharing Recalculation allows Salesforce admins to temporarily pause sharing rule calculations during bulk operations. This ensures that the reorganization completes efficiently, and the sharing recalculations are processed after the changes are made.

? Option A: Partitioning data using Divisions helps segment data logically but does not address the specific need to optimize sharing recalculations.

? Option B: Skinny tables improve query performance for specific data structures but do not mitigate recalculation delays.

? Option C (Correct): Deferred Sharing Recalculation ensures minimal performance impact during bulk ownership changes or Role Hierarchy updates.

References:

? Deferred Sharing Recalculation

NEW QUESTION 3

Universal Containers implemented Sales Cloud and requested that only certain branch staff trained to sell high-risk products can create opportunities for high-risk products.

How should an architect allow only specific branch staff to sell high-risk products?

- A. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via manual sharing.
- B. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via a sharing rule.
- C. Set the price book organization-wide default (OWD) to View Only and share the price book (High Risk) with the trained staff.

Answer: B

Explanation:

To ensure only specific branch staff can create opportunities for high-risk products, set the Price Book OWD to View Only to limit access. Then, use a sharing rule to share the high-risk price book with the trained staff. This approach ensures:

? Untrained users cannot see or use the price book.

? Trained staff have explicit access through the sharing rule.

? Option A: Manual sharing is inefficient for a large group and less manageable than sharing rules.

? Option C: While technically correct, sharing rule implementation is clearer and more scalable for this use case.

References:

? Price Book Sharing Model

NEW QUESTION 4

A support representative at Universal Containers created a report to view all her open cases that have been created in the past 7 days and saved the report in the "Private Reports" folder.

Who can view and run the report?

- A. The report owner
- B. The report owner and any users who have been given access to the "My Private Reports" folder
- C. The report owner and users with the View All Data permission

Answer: A

Explanation:

? Reports saved in the Private Reports folder are only accessible to the user who created them. This folder is meant for personal use, and other users cannot access or view reports saved here, regardless of their permissions.

? Why Option A is Correct: Only the report owner can view and run reports saved in the "Private Reports" folder.

? Why Others Are Incorrect:

For further details, refer to Salesforce Report and Dashboard Sharing documentation: <https://help.salesforce.com/>

NEW QUESTION 5

Universal Containers (UC) requested that branch managers and UC branch staff should only see customers and related information in their geographic location. Which options should be used together to achieve the requirements?

- A. Configure Role Hierarchy and create sharing rules.
- B. Create the Account Team and add branch manager team members, and configure organization-wide defaults of the Account object.
- C. Configure organization-wide defaults of the Account object and create sharing rules.

Answer: A

Explanation:

? Role Hierarchy and Sharing Rules:

? Why Option A is Correct:

? Why Others Are Incorrect:

For more details, refer to Salesforce documentation on Role Hierarchies and Sharing Rules: <https://help.salesforce.com/>

NEW QUESTION 6

A company intends bring work from anywhere culture in a bid to improve productivity. Their sellers use wide variety of devices with different form factors. The company currently uses one page layout to display opportunity record details to the sellers. The Regional Vice President of Sales is complaining about incorrect alignment of data in opportunity records, making it difficult for some sellers.

Which steps are recommended to rectify this?

- A. Use a custom LWC override for Opportunity view action, identify form factor onLoad action and display relevant layouts based on form factors.
- B. Use a visualforce override for Opportunity view action, identify the form factor onLoad action and display relevant layouts based on form factors.
- C. Use Dynamic Form to define different field sections applicable for different form factors of devices.

Answer: C

Explanation:

? Dynamic Forms: Salesforce Dynamic Forms enable administrators to create field sections that adapt based on device form factors (mobile, desktop, or tablet). This helps align data properly on different devices without requiring custom code.

? Why Option C is Correct:

? Why Others Are Incorrect:

For more details, refer to the Salesforce documentation on Dynamic Forms: <https://help.salesforce.com/>

NEW QUESTION 7

Which option can be selected to share data when creating a sharing rule?

- A. users
- B. Profiles
- C. Roles

Answer: C

Explanation:

? Sharing Rule Options:

? Why Option C is Correct:

? Why Others Are Incorrect:

For further details, refer to Salesforce Sharing Rule documentation: <https://help.salesforce.com/>

NEW QUESTION 8

To grant Universal Containers sales managers access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.

What should an architect recommend to mitigate this risk?

- A. Use isSharesble keyword in Apex classes to assure record visibility will be followed.
- B. Use runAs system method in test classes to test using different users and profiles.
- C. Use isAccesible keyword in Apex classes to assure record visibility will be followed.

Answer: B

Explanation:

? Testing Apex Managed Sharing:

? Why Option B is Correct:

? Why Others Are Incorrect:

For more information, refer to Salesforce Testing Best Practices: <https://help.salesforce.com/>

NEW QUESTION 9

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all of its employees. The manager is in the role above the owner and there are no sharing rules on the object.

How should UC ensure that NPS records cannot be accessed by the owner's manager?

- A. Remove Create, Read, Edit, and Delete from Manager profiles and permission sets.
- B. Use Apex sharing to remove NPS object share records for Manager profiles.
- C. Set organization-wide default to Private and uncheck the Access Using Hierarchies option for the NPS object.

Answer: C

Explanation:

For custom objects, Salesforce allows disabling the Access Using Hierarchies option. By setting the Organization-Wide Default (OWD) to Private and unchecking Access Using Hierarchies, you ensure that records are only accessible to the owner and explicitly granted users. This prevents the owner's manager or anyone higher in the role hierarchy from automatically gaining access.

? Option A: Removing CRUD permissions from profiles would block all access to the object for managers, which may not align with business requirements.

? Option B: Apex sharing is unnecessary when the problem can be solved declaratively by adjusting the OWD and hierarchy settings.

? Option C (Correct): Setting OWD to Private and disabling Access Using Hierarchies is the most straightforward solution for restricting access to managers.

References:

? Control Access to Records

NEW QUESTION 10

Universal Containers (UC) has a partner community for its 200 distributors.

UC customer accounts are assigned an individual distributor. The organization-wide default setting for the custom Delivery object is Private.

How should an architect advise UC to grant all users at a distributor access to delivery records for all customers assigned to a particular distributor?

- A. Create a criteria based sharing rule that shares delivery records matching a distributor to the Distributor role in the Role Hierarchy.
- B. Create 2 criteria-based sharing rule that shares delivery records matching the Distributor to users of a Public Group created for the distributor.
- C. Create a Sharing Set for the Distributor profile to grant access to the Delivery object.

Answer: C

Explanation:

? Sharing Sets in Partner Communities:

? Why Option C is Correct:

? Why Others Are Incorrect:

For details on Sharing Sets, see Salesforce Partner Community Sharing documentation: <https://help.salesforce.com/>

NEW QUESTION 10

At Universal Containers, there's a team of auditors distributed throughout the organization that all need access to high-value opportunities.

With a Private sharing model, which option should an architect recommend when designing a solution for this requirement?

- A. Create a criteria-based sharing rule to grant a public group access to high-value opportunities.
- B. Add the auditors to the default Opportunity Team.
- C. Put the auditors at the highest level of the Role Hierarchy.

Answer: A

Explanation:

With a private sharing model, a criteria-based sharing rule is the most effective way to grant auditors access to specific records like high-value opportunities. Criteria-based sharing rules allow records to be shared with a public group based on defined criteria (e.g., Opportunity Amount > \$50,000).

? Option A (Correct): Sharing rules are scalable and do not require reconfiguration of the Role Hierarchy or default Opportunity Teams.

? Option B: Adding auditors to the default Opportunity Team is inefficient and impractical, as it applies to specific opportunities manually, not automatically for high-value opportunities.

? Option C: Placing auditors at the highest level of the Role Hierarchy grants them excessive access to all opportunities, not just high-value ones, violating the principle of least privilege.

References:

? Criteria-Based Sharing Rules

NEW QUESTION 11

Universal Containers (UC) would like to store an encryption key within Salesforce for use in Apex code, but it does not want users to be able to see this confidential key. Users require the view setup permission.

How can UC securely store the confidential key?

- A. Create a custom metadata type that stores the encryption key
- B. Make sure that only the admin profile has access to the custom metadata type so that end users cannot access the encryption key.
- C. Create a protected custom metadata type that stores the encryption key
- D. Package the protected custom metadata type with its associated records in an unlocked package
- E. Install the package in the production org.
- F. Create a protected custom metadata type that stores the encryption key
- G. Package the protected custom metadata type with its associated records in a managed package
- H. Install the package in the production org.

Answer: C

Explanation:

Protected custom metadata types in managed packages provide a secure way to store sensitive information like encryption keys. When packaged as part of a managed package, the metadata records are shielded from access by users, even those with View Setup and Configuration permissions.

? Option A: Custom metadata types without protection do not secure the key from users with View Setup permission.

? Option B: Unlocked packages do not provide the same level of protection as managed packages.

? Option C (Correct): A protected custom metadata type in a managed package ensures the encryption key is securely stored and cannot be accessed by users.

References:

? Custom Metadata Types

NEW QUESTION 14

Universal Containers (UC) delivers training in 500 different regions. The UC operations users team manages course setup, scheduling, and trainer setup. The team members work at a regional level and report to an operations manager. The operations manager requested access to edit ALL scheduled courses owned by the operation users team.

How should this be achieved?

- A. The operations manager will get access to the scheduled courses by creating an ownership-based sharing rule and share the scheduled courses with the operations manager.
- B. The operations manager will get access to the scheduled courses owned by the operations users team defined in the Role Hierarchy.
- C. The operations manager will get access to the scheduled courses by creating a public group, and add the operations manager and the operations users team to the public group.

Answer: B

Explanation:

In Salesforce, the Role Hierarchy grants record access to users higher in the hierarchy. If the operations users are below the operations manager in the Role Hierarchy and the object's organization-wide default (OWD) is not "Private," the manager will inherit access to records owned by their subordinates. This approach is automatic and does not require additional sharing rules or groups.

? Option A: Ownership-based sharing rules are unnecessary if the Role Hierarchy provides the required access.

? Option C: Using a Public Group is an unnecessary workaround for this scenario when Role Hierarchy fulfills the requirement.

References:

? Role Hierarchy Overview

NEW QUESTION 15

Universal Containers has expanded to sell virtual containers for data storage. Virtual container work orders are provisioned immediately by the system and therefore cannot be changed by a sales rep.

What is an optimal approach to implement these requirements?

- A. Implement a sharing rule that changes access for all Work Orders to Read.
- B. Change the Record Type/Page Layout assignment for Work Orders to Read Only.
- C. Remove the Work Order Edit permission from the Sales Representative profile.

Answer: C

Explanation:

To ensure that sales representatives cannot modify virtual container work orders, the most effective approach is to adjust their profile permissions by removing the 'Edit' access for the Work Order object.

Profiles in Salesforce control object-level permissions, determining whether a user can create, read, edit, or delete records of a particular object. By configuring these permissions appropriately, administrators can enforce data security and integrity.

In this scenario, since virtual container work orders are provisioned immediately and should remain unaltered by sales reps, removing the 'Edit' permission ensures that these users have read-only access to the Work Order records. This setup prevents unauthorized modifications while allowing sales reps to view necessary information.

Implementing a sharing rule to change access for all Work Orders to 'Read' (Option A) is not suitable, as sharing rules are designed to open up record access beyond the default sharing settings; they cannot restrict permissions beyond what is defined in profiles or permission sets. Modifying the Record Type/Page Layout assignment (Option B) to make fields read-only affects only the layout and user interface, not the underlying object permissions, and can be bypassed by users with 'Edit' rights.

Therefore, the optimal solution is to adjust the sales representatives' profile by removing their 'Edit' permission on the Work Order object, aligning with best practices for managing object-level security in Salesforce.

For more detailed information on configuring object-level security and profiles, refer to the Salesforce documentation:

NEW QUESTION 20

In order to allow community users to collaborate on Opportunities, which license type must the users be given?

- A. Customer Community Plus
- B. Customer Community
- C. Partner Community

Answer: C

Explanation:

To enable community users to collaborate on Opportunities, they must have access to the Opportunity object, which is included in the Partner Community license. This license type is specifically designed for partners and provides access to features like Opportunities, Campaigns, Leads, and other standard objects required for collaborative sales processes.

? Option A: Customer Community Plus licenses do not grant access to Opportunities, as they are primarily focused on external customer engagement without sales collaboration.

? Option B: Customer Community licenses are limited to basic interactions like viewing and updating cases or accessing content, and they exclude access to Opportunities.

? Option C (Correct): Partner Community licenses include access to Opportunities, making them the appropriate choice for this use case.

References:

? Community Licenses Overview

NEW QUESTION 25

Universal Containers (UC) operates worldwide, with offices in more than 100 regions in 10 different countries, and has established a very complex Role Hierarchy to control data

visibility. In the new fiscal year, UC is planning to reorganize the roles and reassign account owners.

Which feature should an architect recommend to avoid problems with this operation?

- A. Partition data using Divisions
- B. Parallel Sharing Rule recalculation
- C. Skinny table

Answer: B

Explanation:

? Parallel Sharing Rule Recalculation:

? Why Option B is Correct:

? Why Others Are Incorrect:

For more details, refer to Salesforce Sharing Recalculation Best Practices: <https://help.salesforce.com/>

NEW QUESTION 27

Universal Containers created a public group with certain sales engineers to help on complex deals, as well as a sharing rule to grant access to these opportunities. The Opportunity organization-wide default is Private.

What is the impact of these sharing settings?

A. Sales engineers and their managers in the Role Hierarchy will also have access to these records.

B. Subordinates of managers who have sales engineers in the public group will also have access to these records.

C. Other sales engineers who are in the same Role Hierarchy as the sales engineers of the public group will also have access to these records.

Answer: A

Explanation:

The Public Group and Sharing Rule approach grants access to specified users and, by default, extends access to their managers in the Role Hierarchy. Here's how the settings interact:

? Public Group: The group includes a specific set of sales engineers.

? Sharing Rule: It grants access to opportunities for the Public Group. This rule respects the existing Role Hierarchy.

? Role Hierarchy: In Salesforce, managers in the hierarchy automatically gain access to records their subordinates can access, ensuring seamless visibility for leadership.

? Option A (Correct): Managers of sales engineers in the Role Hierarchy will gain access because sharing rules honor the Role Hierarchy.

? Option B: Subordinates of managers will not gain access because sharing rules do not propagate access downward in the hierarchy.

? Option C: Other sales engineers outside the specified Public Group will not gain access unless explicitly included in the sharing rule.

References:

? Sharing Rules Overview

? Role Hierarchy and Sharing

NEW QUESTION 29

Universal Containers has selected a small and diverse group of users to review inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive accounts visible to the public group. However, some of these users are reporting they do not see any of the accounts that were shared with the public group.

What is the underlying issue for these users?

A. The users are in profiles that have no access to the Account object.

B. The page layout assigned to these users is different than the Account owner.

C. The accounts are owned by users higher in the Role Hierarchy.

Answer: A

Explanation:

In Salesforce, users must have object-level access (Read permission) to see records shared through sharing rules or any other mechanism. If some users in the public group lack the Read permission for the Account object, they will not be able to see the accounts, even though they are part of the public group with a sharing rule granting access.

? Option A (Correct): Lack of object-level permissions for the Account object explains why some users cannot view the shared accounts.

? Option B: Page layouts only affect how records are displayed, not record visibility.

? Option C: Role Hierarchy does not impact this issue, as it is related to public group sharing.

References:

? Object Permissions Overview

NEW QUESTION 30

Universal Containers (UC) is looking to expand its delivery capabilities through a network of distributors that use a Partner Community license. UC employees currently can view all delivery records through the organization-wide default (OWD) setting of Public Read-Only.

Which approach should an architect recommend to limit the records a distributor can see?

A. Create an ownership-based sharing rule to grant access to the distributor.

B. Create a criteria-based sharing rule to grant access to the distributor.

C. Set the External OWD to Private for the Delivery object.

Answer: C

Explanation:

In Salesforce, controlling access to records for external users starts with the External Organization-Wide Default (OWD) setting. Setting the Delivery object's External OWD to Private ensures that distributors can only see records explicitly shared with them.

? Option A: Ownership-based sharing rules are not applicable if the distributors do not own the records.

? Option B: Criteria-based sharing rules can grant access but rely on the External OWD being set to Private first.

? Option C (Correct): Setting the External OWD to Private is the foundation for implementing sharing logic, limiting distributors' access only to records explicitly shared with them.

References:

? External Organization-Wide Defaults

NEW QUESTION 33

Universal Containers (UC) service reps are assigned to a profile which has View All on the Case object. The organization-wide default (OWD) for the Account and Case objects is Private.

To make sure service reps have access to all relevant information (Accounts and Contacts) to attend to customer requests, which detail should an architect consider?

- A. Service reps will NOT be able to access the relevant Accounts if their OWD is Private.
- B. Service reps will NOT be able to access the relevant Contacts if their OWD is Controlled by Parent.
- C. Service reps will be able to access the relevant Contacts if their OWD is Controlled by Parent.

Answer: C

Explanation:

? OWD Settings and Access Control:

? Why Option C is Correct:

? Why Others Are Incorrect:

For detailed guidance, see Salesforce documentation on OWD and Controlled by Parent: <https://help.salesforce.com/>

NEW QUESTION 34

Universal Containers is planning to pilot a new application to a small set of sales reps.

What is the optimal way to grant only those sales reps access to the new functionality, while hiding the legacy functionality?

- A. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.
- B. Revoke access to legacy functions in the Sales Rep profile and create a permission set for the new functionality.
- C. Create a permission set to grant access to the new functionality and hide the old functionality.

Answer: A

Explanation:

When piloting a new application for a subset of users, the best practice is to clone the existing profile and adjust settings specific to the pilot users. This ensures a clean separation of permissions, while maintaining the ability to grant or revoke access as needed.

? Why Cloning and Adjusting Profiles is Optimal:

? Why the Other Options Are Less Suitable:

Study Guide References:

? Salesforce Sharing and Visibility Architect Study Guide 2023 by SaaS Guru: Emphasizes the use of profile cloning for controlled and scalable access management during pilots or testing.

? Sharing and Visibility Designer Study Guide by Salesforce Chris: Highlights that profiles are ideal for defining baseline permissions, while permission sets are supplementary for additive access.

Relevant Salesforce Documentation:

? https://help.salesforce.com/s/articleView?id=sf.admin_profiles.htm

? https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm

NEW QUESTION 39

Which method should be used to grant an unrelated group of users access to a set of records?

- A. Role Hierarchy
- B. Sharing Sets
- C. Public Groups

Answer: C

Explanation:

Public Groups are the most flexible method to grant access to an unrelated group of users. Public Groups can include individual users, roles, and roles with subordinates, allowing for granular control over which users gain access to records. Sharing sets and role hierarchies are less suitable because they rely on predefined relationships, such as account ownership or role-based hierarchies, which may not apply to unrelated users. By leveraging Public Groups, administrators can define and manage record-level sharing without requiring additional custom logic. (help.salesforce.com)

NEW QUESTION 44

Sales reps at Universal Containers sometimes create large files as a part of the sales process that are too large to share over email. They would like users to be able to share files with customers, but the CISO has requested that any file links shared must be password-protected.

How can this be accomplished?

- A. Utilize an AppExchange product for delivering password protected files to customers
- B. Create a content delivery; during creation, the user should select the option to require 3 password to access content.
- C. Set up an Experience Cloud site for customers to access files and share the file with customers via Chatte
- D. Customers can then log in ta the site to access the content.

Answer: B

Explanation:

Content Delivery is a Salesforce feature designed for secure file sharing. When creating a content delivery, users can require a password for access, ensuring compliance with the CISO's requirement.

? Option A: While AppExchange products could provide similar functionality,

Salesforce's native Content Delivery feature already meets the requirement without additional cost or complexity.

? Option B (Correct): Content Delivery allows the sharing of files via secure, password-protected links.

? Option C: Setting up an Experience Cloud site is an excessive and unnecessary solution for this simple file-sharing requirement.

References:

? Content Deliveries and Password Protection

NEW QUESTION 47

Mary is Joe's manager in the Role Hierarchy. The organization-wide default for a custom Invoice object is Public Read-Only, and Mary's profile is not granted the Read permission for the Invoice object.

Which action can Mary take on Joe's invoice records?

- A. Read/Write
- B. View Only
- C. None

Answer: C

Explanation:

Even though Mary is Joe's manager in the Role Hierarchy, the lack of Read permission for the Invoice object on Mary's profile prevents her from viewing Joe's invoice records. Salesforce enforces object-level permissions, which override sharing rules, OWD settings, and role hierarchy. Without the Read permission on the Invoice object, Mary cannot access the records, even with Public Read-Only OWD or Role Hierarchy privileges. References:

? Role Hierarchy and Object Permissions

NEW QUESTION 50

An architect from a previous project implemented Platform Shield Encryption for a company. However, based on a recent audit, the company's Privacy Team identified three additional fields in their Account Records (Billing Street, Billing City and Phone) that needs to be secure and protected.

How should an architect proceed with this new policy change?

- A. Use Classic Encryption to ensure all fields are protected and contact Salesforce for help with encryption verification.
- B. Use Encryption Policy and wait for an email from Salesforce indicating the field values are encrypted.
- C. Use Encryption Policy and contact Salesforce to update the existing records so that their field values are encrypted.

Answer: C

Explanation:

? Platform Encryption: Salesforce Platform Shield Encryption ensures that specific fields in records are encrypted at rest and during transit, aligning with privacy and security policies.

? Why Option C is Correct:

? Why Others Are Incorrect:

For detailed reference, see Salesforce Platform Encryption documentation: <https://help.salesforce.com/>

NEW QUESTION 52

Universal Containers (UC) uses a custom Lightning component with an Apex class to display shipment information (custom object, Private organization-wide default). UC sales managers are complaining about two important points: Shipment records that belong to their teams can be seen by other users. Shipment amount should be visible only by managers, but sales reps are able to view it.

Which feature did the development team miss that is causing the problems?

- A. Use isShareable keyword in Apex classes to assure record visibility.
- B. Use isAccessible() method in Apex classes to check field accessibility.
- C. Use runAs in test class to enforce user permissions and field level permissions.

Answer: B

Explanation:

? Field-Level Security in Apex: The isAccessible() method in Apex is used to verify whether a user has the necessary permissions to view a particular field. This ensures that users see only fields they are permitted to access based on their profile or permission set.

? Why Option B is Correct:

? Why Others Are Incorrect:

For detailed reference, see Salesforce Security Documentation: <https://help.salesforce.com/>

NEW QUESTION 57

Universal Containers' organization wide-defaults model is Private for the Account object. A sales rep owns two opportunities in one Account. The Sales Rep profile has Create/Edit access to opportunity records.

Which level of access will the sales rep have to the related Account record?

- A. Read access
- B. Read/Create/Edit access
- C. No access

Answer: A

Explanation:

With a private organization-wide default (OWD) model for the Account object, users do not have automatic access to related records they do not own. However, Salesforce provides implicit sharing, which ensures that the owner of a child record, such as an Opportunity, is granted Read access to the related parent Account. This implicit sharing does not extend to Edit or Create permissions unless additional sharing rules, roles, or explicit access mechanisms are configured. Therefore, the sales rep will have Read access to the Account associated with their owned Opportunities. (developer.salesforce.com)

NEW QUESTION 58

The finance team at Universal Containers usually does not have access to account and contact records. A finance analyst was temporarily given opportunity access for a big deal to help with tax calculation. However, she can now also access account and contact records.

What is causing this issue?

- A. Account records can be accessed due to implicit sharing from Opportunity.
- B. Account records can be accessed due to Role Hierarchy.
- C. Contact records can be accessed due to implicit sharing from Opportunity.

Answer: A

Explanation:

? Implicit Sharing:

? Why Option A is Correct:

? Why Others Are Incorrect:

For detailed information, refer to Salesforce Implicit Sharing documentation: <https://help.salesforce.com/>

NEW QUESTION 63

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies. How should UC hide list views that are not relevant to an individual user since there will be more than 50 list views?

A. Share the list views with the appropriate individual users.

B. Share the list views with the appropriate queue.

C. Share the list views with the appropriate public group.

Answer: C

Explanation:

? Managing List Views:

? Why Option C is Correct:

? Why Others Are Incorrect:

For detailed guidance, refer to Salesforce List View Sharing documentation: <https://help.salesforce.com/>

NEW QUESTION 68

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies. How should UC hide list views that are not relevant to an individual user since there will be more than 50 list views?

A. Share the list views with the appropriate role and internal subordinates.

B. Share the list views with the appropriate individual users.

C. Share the list views with the appropriate queue.

Answer: A

Explanation:

? List View Sharing: Salesforce allows list views to be shared with roles, roles and subordinates, public groups, or individual users. To manage visibility of list views for users effectively, sharing with roles and internal subordinates ensures only relevant users within the organizational hierarchy see the list views.

? Why Option A is Correct:

? Why Others Are Incorrect:

For more details, refer to Salesforce documentation on managing list view visibility: <https://help.salesforce.com/>

NEW QUESTION 72

Which functionality does the system method "runAs()" verify when writing test methods?

A. Enforcement of a user's record sharing

B. Enforcement of a user's Field Level Security

C. Enforcement of a user's permissions

Answer: A

Explanation:

? Purpose of runAs():

? Why Option A is Correct:

? Why Others Are Incorrect:

For more information, see Salesforce documentation on runAs(): <https://help.salesforce.com/>

NEW QUESTION 77

A consulting company uses the Salesforce mobile app for its field consultants and uses Case object to track customer specific consulting done by field consultants. The company also has a large number of customer service representatives who takes calls from customers on company issued desktops and uses case object to track customer issues and grievances. The company would like to capture images of customer site captured by field consultants while they are editing the case record during customer site visit. The Director of IT wants to minimize customization and promote reuseability of code artifacts wherever possible. What recommendations should an architect give to the company to implement the image capture requirement, while ensuring customer that the service rep can continue to use same lightning pages they were trained to use?

A. Use Lightning Component as an override for ??Edit?? action on mobile view allowing image capture featur

B. No Change required for desktop users.

C. Use Lightning Component as an override for ??Edit?? action on lightning experience allowing image capture featur

D. Detect the form factor of the device and redirect the user to the default not overridden view.

E. Create a separate button ??Edit in Mobile??, which opens a custom lightning component that will allow field consultants to add an imag

F. No change required for desktop users.

Answer: A

Explanation:

? Mobile-Specific Customization: Salesforce allows overriding standard actions like ??Edit?? with custom Lightning components that are conditionally applied for mobile or desktop experiences.

? Why Option A is Correct:

? Why Others Are Incorrect:

For detailed implementation guidelines, see Salesforce Lightning Component Customization: <https://help.salesforce.com/>

NEW QUESTION 79

Universal Containers (UC) has 200 distributors that use Partner Community licenses. Partners cannot see each other's data, but UC is also trying to give more visibility to data for certain individuals at a distributor.

Which scalable option give users in the partner manager role access to all case and container records for partner users at the same distributor?

- A. Create an ownership based sharing rule.
- B. Give Super User permission to the individual partner manager users.
- C. Create sharing sets.

Answer: B

Explanation:

? Super User Permission: In Salesforce, the "Super User" permission allows partner community users in specific roles (such as Partner Managers) to access records owned by or shared with users within their partner account. This is an effective and scalable solution for giving partner manager users access to all case and container records for users at the same distributor.

? Why Option B is Correct: Granting Super User permissions is straightforward, scalable, and avoids complex configurations such as ownership-based sharing rules or sharing sets.

? Why Others Are Incorrect:

For detailed information on Super User permissions, refer to the Salesforce documentation on Partner Communities: <https://help.salesforce.com/>

NEW QUESTION 84

Customer complaints for bad interactions with a customer support agent are logged as Cases and assigned to a human resources representative. The agent of the complaint should not see the case, but their manager should.

How is this accomplished?

- A. Trigger on Case to lookup and share to the manager of an Assigned Agent custom field (the subject of the complaint) using Apex Managed Sharing.
- B. Criteria based Sharing Rule on Case that shares to the Role Manager and above when a custom field Assigned Agent (subject of the complaint) is not blank.
- C. Case is owned by the subject of the complaint, so their manager in the role hierarchy can access the record.
- D. CRED permission are removed on Case so the agent cannot read the case record.

Answer: A

Explanation:

This scenario requires highly specific sharing logic where:

? The case is hidden from the subject of the complaint.

? The subject's manager has access.

Apex Managed Sharing provides the precision needed to achieve this requirement. The trigger would identify the agent assigned as the subject of the complaint, lookup their manager, and create a manual sharing rule (via the CaseShare object) granting access to the manager.

? Option A (Correct): Apex Managed Sharing allows for granular sharing logic tailored to specific business requirements.

? Option B: Criteria-based sharing rules cannot dynamically account for relationships such as "manager of the assigned agent."

? Option C: Role Hierarchy sharing doesn't meet the requirement to hide cases from the agent while allowing their manager to see them.

References:

? Apex Managed Sharing for Custom Sharing Logic

? Case Sharing Architecture

NEW QUESTION 89

Universal Containers has implemented Customer Community with Customer Community Plus licenses for its distributors. Retail distributors have part-time agents who work for multiple distributors. Those agents should have access to other distributor accounts as well.

What should be configured to grant agents access to different distributor accounts?

- A. Create a sharing set to share distributor accounts with agents using account contact relationship.
- B. Use Apex sharing to share distributor accounts with agents using the Account Share table.
- C. Create sharing rules to share distributor accounts with agents.

Answer: A

Explanation:

? Sharing Sets in Customer Communities:

? Why Option A is Correct:

? Why Others Are Incorrect:

For more information, see Salesforce Sharing Sets documentation: <https://help.salesforce.com/>

NEW QUESTION 94

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunities. UC has noticed that fields with Field-Level Security permission of Read-Only on certain users' profiles are being updated by this class.

How should the architect fix this problem?

- A. Add the With Sharing keyword to the class.
- B. Put the code in an inner class that uses the With Sharing keyword.
- C. Use the IsUpdateable() Apex method to test each field prior to allowing update.

Answer: C

Explanation:

In Apex, the IsUpdateable() method of the Schema.DescribeFieldResult class checks if the current user has permission to update a specific field. Using this method ensures that the Apex class respects Field-Level Security (FLS) for all profiles, avoiding unauthorized updates.

- ? Option A: Adding the "With Sharing" keyword enforces record-sharing rules but does not enforce field-level security.
 - ? Option B: Placing the code in an inner class with "With Sharing" does not address the field-level security issue.
 - ? Option C (Correct): Using IsUpdateable() ensures field permissions are honored programmatically, preventing updates to read-only fields.
- References:
- ? Schema.DescribeFieldResult Methods
 - ? Enforcing Field-Level Security in Apex

NEW QUESTION 98

Universal Containers (UC) is a non-profit organization with more than 20,000,000 members (donors). UC decided to assign those accounts to donations reps based on their regions. Donations reps ended up owning more than 50,000 donors each. The donation reps started to see significant degradation of the system performance.

What is the reason for this problem?

- A. There is an Account ownership data skew problem.
- B. The donations reps' access to the assigned accounts is wrong.
- C. Salesforce sharing recalculation kicked off.

Answer: A

Explanation:

? Account Data Skew: Data skew occurs when a single user owns a disproportionately large number of records (e.g., more than 10,000). This can cause performance degradation due to sharing recalculations and record locking during updates.

? Why Option A is Correct:

? Why Others Are Incorrect:

For more information, see Salesforce Sharing and Data Skew Best Practices: <https://help.salesforce.com/>

NEW QUESTION 100

Universal Containers (UC) has a mostly Private organization-wide default, as it's a core principle of UC to respect client data privacy, UC has implemented complex processes for granting access to Opportunity data. A few key members of the sales reporting team need to always be able to see, but not change, Opportunity data for all opportunities.

What should an architect recommend as an approach to meet these requirements?

- A. Give the View All Data permission to the Sales Reporting profile.
- B. Create # permission set that grants the View All Data permission.
- C. Create a permission set that grants the View All permission for Opportunity.

Answer: C

Explanation:

? View All Permission: Assigning the "View All" permission for the Opportunity object allows users to see all records of that object, regardless of sharing rules or ownership. This permission meets the need for key sales reporting team members to view Opportunity data without editing rights.

? Why Option C is Correct:

? Why Others Are Incorrect:

For detailed reference, see Salesforce permissions documentation: <https://help.salesforce.com/>

NEW QUESTION 102

A sales coach at Universal Containers wants to create and share a report folder with other sales coaches.

Which two permissions are required to accomplish this?

- A. Create Report Folders and manage Reports in Public Folders
- B. Create and customize Reports and Report Folders
- C. Manage Reports in Public Folders and edit My Reports

Answer: B

Explanation:

To create and share a report folder, users need specific permissions. The "Create and Customize Reports" permission allows creating reports and folders, while folder management permissions are required to share the folder with others.

? Option A: "Manage Reports in Public Folders" is for administering public folders, not creating or sharing a personal folder.

? Option B (Correct): "Create and Customize Reports and Report Folders" ensures that users can create and share folders effectively.

? Option C: "Edit My Reports" is only for editing personal reports, not for creating or sharing report folders.

References:

? Report Folder Permissions

? Salesforce Report and Dashboard Permissions

NEW QUESTION 103

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